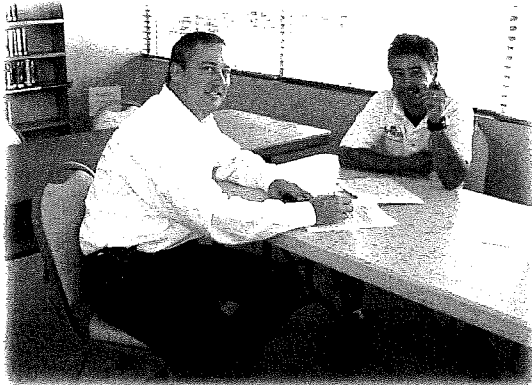


SOLAR / LED STREETLIGHT CONVERSION CONTRACT IS SIGNED!!



President, Jon Kleiber and Tom Harriman of Harriman's, Inc. sign Contract for Conversion of Gas Lamps to Solar

Three Year History

In late 2004 the then Common Grounds Committee was tasked by the Board of Governors to look into the possibility of reducing our gas usage for streetlamps. It soon became apparent that a more specialized subcommittee was needed to research this assignment. Tom Bass of the Common Grounds Committee stepped up to Chair the new Streetlight Committee. He gathered the committee we now have who worked full time on this project.

At one point the committee thought that to electrify our streetlamps might be a solution. However, after a year of study it was decided that the cost of trenching to a homeowner's house, running new electrical lines along Turtle Rock Boulevard, and the cost of an electric retrofit, made this option not feasible.

During that time, Jon Kleiber, a Board Governor and our present President urged the Committee to look into the possibility of solar panels providing a source of energy to our streetlamps. Jon offered websites for research. As we looked further into this possibility we began to get excited about this technology. There was much to be discovered on the subject and slowly we became more and more comfortable with this innovative idea.

After we talked to state, municipal and local sources about this technology, we understood that the piece parts were not revolutionary (a battery, a bulb, a controller and a solar panel). The battery was available locally. The controller was a normal electrical switch. The solar panel and bulb proved to be more complex in that each element had to fit together to perform as a system.

At that point we embarked on several trials with the following lessons learned: reuse the existing poles and lamp head and retrofit the inside lighting element; make the solar panel and related appendages as unobtrusive as

possible; deploy modular components to allow for ease of future technology substitutions.

By mid-2007 we had acquired two years of research and experience and could now developed a specification for our retrofit.

We next found a supplier here in Sarasota. This pilot is located near the lake at the South Gate. It has been in service for ten months and has successfully worked through the long nights of winter.

Just as we were ready to present our findings to the Board another supplier approached us and asked for the opportunity to improve what we were sure was the best solution. This supplier (Harriman's, Inc.) gave us the same technology but improved on the esthetics by powder coating the equipment surface to match the pole. Again we were pleased with their plan and they asked for the opportunity, at their cost, to install the last pilot at the lake called TR7 on Turtle Rock Boulevard.



Tom Bass,
Streetlight
Committee Chair,
Terry Cooney,
BoG Governor
and Jon Kleiber,
BoG President

In April 2008 we asked all our suppliers to provide us a bid for our specific scope of the project. All were suppliers of SunWize a company whose parent, Matsui is a global innovator of solar-powered fixtures. Harriman's presented us with the lowest bid. The cost is within our budget in that the monthly loan payment is less than our gas bill which has escalated dramatically this year to a current level that approaches \$100,000 annually. By October 2008 we will cease the 24/7 burning of natural gas and make a major contribution to Sarasota's commitment to reduce emissions. We are very fortunate to have all the elements of our project come together with such a fine result.

Thank you to all the residents who encouraged the Streetlight Committee to persevere and had patience with this project.

Tom Bass – Chair

Committee Members:

Mike Vespoli

Maryann Gates

Colin Kraines

Craig Grayson

Dick Genda-Past Board Governor

Terry Cooney – Board Governor